MOODY'S MANUAL OF INVESTMENTS

AMERICAN AND FOREIGN

INDUSTRIAL SECURITIES

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MOODY'S INVESTORS SERVICE

65 BROADWAY, NEW YORK

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LONDON: MOODY'S INVESTORS SERVICE, LTD.

KING WILLIAM STREET HOUSE, ARTHUR STREET, E. C. 4

BARIUM REDUCTION CORP.: Incorment of in Delaware July 1, 1923. Commanufactures: Barium sulphide,
manufactures: Barium sulphide gas, ammonium sulphide gas, ammonium sulphide gas, ammonium sulphide gas, ammonium sulphide (80-90%); barium chloride,
monide and barium peroxide. Owns
monide and barium peroxide.

J. J. Riley, Pres.; J. B. Pierce,
W. Scott, Sec.; D. H., Hoffman, Asst.

Directors: J. J. Riley, J. B. Pierce, Jr., Spengler, L. N. Smith, Charleston, Va. V. J. W. Scott, So. Charleston,

Meeting: Third Tuesday in Feb.

CONS. BALANCE SHEET, AS OF DEC. 31
ARSETS: \$362,728 \$389,1
324 488ets . 100,000 100,
461,313 168,1
366,637 52, \$389,580 168,286 52,412 112,838 unts receiv. 112,838 136,249 2,607 rred charges. \$973,699 \$912,372 Total \$316,050 \$316,050 Capital stock ... urplus ... unded debt ... urrent liabilities 363,061 213,100 20,161 41,879 \$973,699 \$912,372 Total \$426,876 \$437,981 WORKING CAPITAL After depreciation: 1932, not stated; \$365,680. † Represented by 15,050 no

sass. † Represented by 15,050 horses:

Bonded Debti 1. Barium Reduction or first and second s. f. 6s: Author\$600,000; outstanding, \$42,620 first of the common stock:

April 10,480 second. Dated July 2, 1923;

July 1, 1933.

Interest paid J&J 1 at KanawharBank
Bonds registerable as to prin
and interest. Callable at par on 30 are notice. Sinking fund provided for equivalent to aggregate amount of the common of the common of the common of the common stock: Authorized, 25,000 and the common stock: Authorized, 25,000 and the common stock: Authorized, 25,000 and the 6% cum, preferred, formerly standing, was exchanged in 1929 for muon on a basis of one preferred share two common shares. Dividends, if not reported, registrar: Kanawha Banking & Trust tharleston, W. Va. Number of stock
holders, Dec. 31, 1932, 12.

VICTOR MFG. & GASKET CO.: Incor-

VICTOR MEG. & GASKET CO.: Incornated Nov. 5, 1909, under laws of Ilmos. Manufacturers of copper, asbessand Victorite fibre gaskets for aeronas, automobiles, trucks, tractors, ak plugs, marine engines, locomotives industrial purposes. Plant located Chicago, Ill., covering approximately

Meers: J. H. Victor, Pres.; J. B. Vic-Vice-Pres. and Treas.; C. C. Secrist, G. McAninch, Asst. Sec. and Asst. S. Chicago.

Meeters: J. H. Victor, J. B. Victor, B. Victor, C. C. Secrist, A. A. Frymark, D. Huff, G. McAninch.

Meeting: December 24.

Mac. 5750 Roosevelt Road, Chicago,

apital Stock: 1. Victor Mfg. & Gas-Co. stock. Authorized, \$5,000,000; standing, \$3,000,000 (increased from 0,000 to \$350,000 Dec. 30, 1922, by stock didend of \$150,000; to \$1,000,000 Sept. 1928 by stock dividend of \$650,000 and 1,000,000 Dec. 3, 1930 by stock dividend of \$2,000,000). Dividends paid: 1926, 1927, 8%; 1928, 10% cash and \$650, in stock; 1929, 10%; 1930, 10% cash at 1920% stock; 1931, 3%; 1932, none. dends payable M&N 15.

BROT WORSTED CO.: Incorporated October, 1900, in Massachusetts, succeeding business established in 1857. Indiactures worsted and camel's hair ansat Graniteville, Forge Village and tookside, Mass. Plants are equipped \$\frac{1}{2}\$ 35,000 spindles. Number of employ-April 1, 1933, 1,000. Officers: J. A. Cameron, Pres.; E. M. 1900, Vice-Pres.; H. F. Leith, Sec.; J. Abot, Treas. and Gen. Mgr., Granite-ie, Mass.

Directors: J. A. Cameron, Roger Pierce, M. Abbot, J. C. Abbot, H. F. Leith, Annual Meeting: Fourth Monday in

January.

General Office: Graniteville, Mass. BALANCE SHEET, AS OF DEC. 31

ASSETS: *Rl. est., plant, etc. Invests. (cost) Notes & acots. rec. iInventory U. S. bonds Cash	\$1,729,671 11,110 274,650 1,293,009 \$13,264 221,674	\$1,841,640 \$1,841,640 \$1,110 \$08,969 \$98,313 \$13,264 \$10,839
Total LIABILITIES: Capital stock Accounts payable Notes payable Surplus	\$3,843,378 \$600,000 10,898 550,000 2,682,480	\$3,884,136 \$600,000 9,818 850,000 8,024,924
Total Working Capital * Less depreciati 1931, \$1,205,037. whichever is lower.	on: 1932,	\$3,884,136 \$1,772,173 \$1,296,187; or market,

Note: Accounts certified by Hugh Dysart, Boston, Mass.

Capital Stock: 1. Abbot Worsted Co. stock: Authorized and outstanding, \$600,-000; par \$100. Dividends payable semi-annually, but rate is not reported. Stock transferred at company's office. Number of stockholders April 1, 1982, 15.

AHRENS-FOX FIRE ENGINE CO.: Incorporated Feb. 6, 1905, in Ohio. Company manufactures fire engines and other fire-fighting equipment. Plant covering \$7,500 square feet two-thirds owned and one-third under perpetual lease with privilege of purchase for \$36,000, located in Cincinnati, O. Number of employees Feb. 20, 1932, 75.

Officers: C. H. Fox, Pres. and Treas, W. E. Keplinger, Mng. Dir.; A. H. Teuchter, Vice-Pres.; W. H. Shafer, Sec.

Directors: C. H. Fox, J. P. Ahrens, W. H. Shafer, A. H. Tuechter, W. E. Keplinger, H. G. Frost, H. E. Weil.

Annual Meeting: Second Tuesday in February.

Office: Alfred and Cook Sts., Cincinnati, O.

Income Account, Years Ended Dec. 31

INCOME ACCOUNT,	YEARS ENDED	DEC. 31
The and the Pean Last	1932	1931
Gross profit	\$58,416	\$186,245
Sell. & gen. exp	138.640	183.826
Operating loss	80,224	47.581
Deductions (net).	8,166	6,570
Net loss	*688 300	954 151

* Before \$2,000 sundry debit adjustments

BALANCE SHEET ASSETS:	r, as of Dec. 1932	
*Land, buildings, machy. & equip. Leaseholds Good-will	\$173,150 40,000	\$186,345 40,000
Reacquired stock.	49,289 14,631	49,289 11,446
Notes & accounts receivable (net) Accrued interest. Inventories	125,278 1,247 350,981	163,537 1,594 402,488
Life insur. cash value Adv. to agts., etc. Deferred charges.	11,386 74,391 50,078	10,723 68,177
Total	\$890,432	\$978,189
†Capital stock Surplus Notes pay. (not	\$560,000 66,063	\$560,000 156,453
current) Notes payable Accounts payable Accruals	140,000 105,000 12,923 6,443	140,000 105,000 9,129 7,432 175
Total	\$890,432	\$978,189

WORKING CAPITAL \$579,154 \$468,052 * After depreciation to Dec; 31, 1932, \$253,171; 1931, \$237,404. ‡ Represented by 25,000 class A and 30,000 class B shares.

Note: Accounts certified by Gano &

default of 5 consecutive quarterly dividends. Annual sinking fund of 5% of net profit after class A dividends provides for redemption or purchase of class A stock at \$25 and accrued dividends. Without consent of 75% of class A outstanding company may not (1) place any mortgage on property except purchase money mortgages, (2) increase authorized amount of class A or issue any stock having priority over or equality therewith, (8) create any unsecured funded debt maturing in more than one year.

year.
Initial dividend of \$7% cents paid July
1, 1928, and quarterly thereafter to Jan.
2, 1930, incl.; none thereafter to Jan. 2,
1933 when dividends of \$4.50 per share
were in arrears.
Offered (25,000 shares) in May, 1928, at
\$20 per share by Well, Roth & Irving Co.,
Cincinnati.

220 per share by Well, Roth & Irving Co., Cincinnati.

2. Ahrens-Fox Fire Engine Co. class B common: Authorized, 50,000 shares; outstanding, 30,000 shares; no par. Has sole voting power with restrictions (see No. 1 above). After dividends of \$1 per annum further distributions are shared equally with class A cum. partic. preferred (No. 1 above). Initial dividend of 25 cents paid July 1, 1928, and quarterly thereafter to Jan. 2, 1930, incl.; none thereafter.

Offered (30,000 shares) in May, 1928, at \$11.50 per share by Weil, Roth & Irving Co., Cincinnati.

Transfer Agent: Western Bank & Trust Co., Cincinnati, O. Registrar. Lincoln National Bank, Cincinnati, O. Both classes listed on Cincinnati Stock Exchange. Number of stockholders, Jan. 26, 1932: Preferred, 337: common, 154.

154.

1932 PRICE RANGE: 1930 Class A.... Class B.... % sale 1 bld 5 bid 10 ask 7 sale

Cass B.... Idid 7 sale 10 ask \$100,000. In 1920, declared 250% stock dividend and authorized \$150,000 par \$100 preferred stock. May 7, 1928, \$150,000 preferred (par \$100) and \$350,000 com-mon (par \$100) changed to 30,000 class A and 50,000 class B no par shares.

A and 50,000 class B no par shares.

AMERICAN PIPE & CONSTRUCTION
Co.: Incorporated Jan. 31, 1889, in New
Jersey, as the American Pipe Manufacturing Co.; name changed to above on
Mar. 1, 1909. Charter amended on Apr.
3, 1901, and again on Mar. 22, 1904. The
company does a general contracting
business, including the construction of
water works, gas plants, electric light
plants, power plants, sewer systems,
electric railways, etc. The American Pipe
& Construction Securities Co., formerly
controlled by American Pipe & Construction Co., was dissolved in Feb., 1925.
Controls New York Interurban Water
Co. (see below) and Philadelphia Suburban Water Co.

New York Interurban Water Co.: Incorporated under the laws of New York, June 29, 1901. All property, formerly owned and located in Westchester County, N. Y. was sold in 1927 to Westchester Joint Water Works No. 1. Authorized and outstanding, \$1,500,000; par \$100. All held by American Pipe & Construction Co.

held by American Fipe & Construction Co.

Officers (American Pipe & Construction Co.): C. H. Geist, Pres.; H. S. Schutt, Vice-Pres.; R. D. Burrowes, Treas.; C. H. Weak, Sec., Philadelphia, Pa.

Directors: C. H. Geist, H. S. Schutt, C. S. Newhall, E. G. Ely, T. C. Sheaffer.

Annual Meeting: Fourth Tuesday in April at Camden, N. J.

Office: Packard Bidg., Philadelphia, Pa.

BATANOM SHEET AS OF DEC. 31, 1932

BALANCE SHEET, AS OF DEC. 31, 1932

ASSETS: Fixed assets Current assets Miscellaneous assets Suspense	\$142,964 393,448 2,218,995 3,769
Total	\$2,759,176
Common stock	\$1,250,000 127,609
Reserves	1,290,030
Total	\$2,759,176

Cherrington.

Capital Stock: 1. Ahrens-Fox Fire Engine Co. class A cum. partic. preferred: Authorized, 30,000 shares; outstanding. 25.000 shares; no par.

Has preference as to assets and cumulative dividends of \$1.50 per share per annum. Participates equally share for share with class B after latter has received \$1 per share per annum. In liquidation entitled to \$20 per share if involuntary and \$25 per share if ovoluntary. Callable as a whole or in part on any dividend date at \$25 and accrued dividends. Entitled to voting power upon

8% per annum; 1913, 5%; 1914, 3%; none thereafter to Dec. 31, 1932.

Stock transferred at company's office. Registrar: Girard Trust Co., Philadelphia, Pa. Number of stockholders, Dec. 31, 1932, 13.

AMERICAN WRINGER CO., INC.: Incorporated under the laws of Rhode Island in 1923 as successor in reorganization to the American Wringer Co. organized in 1891. American Wringer Co. of Canada, Ltd. is a wholly-owned Canadian subsidiary. Manufactures wringer rolls and mechanical rubber products. Plant

dian subsidiary. Manufactures wringer rolls and mechanical rubber products. Plant at Woonsocket, R. I.

Officers: H. T. Merriman, Pres. and Treas.; F. W. Howe, Vice-Pres.; G. R. Keltle, Sec.; A. J. Gobeille, Asst. Treas.

Directors: H. T. Merriman, F. W. Howe, C. N. Cook, W. G. Roelker, Henry Salomon, E. S. Colman, F. D. Lisle, W. C. Johnson, G. R. Keltle.

General Office: Woonsocket, R. I.

INCOME ACCOUNT, YEARS ENDED DEC. 31 1931 *\$143,197 {40,642 1932 \$121,842 Depreciation} Fed. taxes, etc. ... 54,008 \$67,834 \$2.28 29,780 Balance Earned per share Number of shares \$102.555

\$3.49 29,399 * After all deductions except depreciation.

BALANCE SHEET, AS OF DEC. 31 ASSETS:
†Plant, less depr.
Investments 1932 \$798,659 119,945 157,869 \$814,291 70,300 123,300 106,241 164,011 2,741 126,017 152,282 2,951 1,146 Inventory Pat., trade-marks Deferred assets.. Total .. \$1,332,769 \$1,290,288 \$1,275,140 \$1,250,020

LIABILITIES:
*Capital & surp..
Accounts payable
Reserve for divid. 46,461 11,168 29,239 11,029 Total \$1,332,769 \$1,290,288 WORKING CAPITAL \$350,492 \$361,331

† After depreciation to Dec. 31, 1932, \$397,750. * Represented by no par shares: 1932, 29,779 ½; 1931, 29,399 ½.

Note: Accounts certified by Bigelow, Kent, Willard & Co.

Capital Stock: 1. American Wringer Co., Inc. common: Authorized, 30,000 shares (increased from 25,000 shares in 1929), outstanding, 29,779½ shares; no par. The preferred stock formerly outstanding was retired at 110 July 15, 1929. Initial dividend of 75 cents per share paid Oct. 1, 1929 and quarterly thereafter to Jan. 2, 1931, incl.; April 1, 1931, 37½ cents and quarterly thereafter to April 1, 1933, incl. Dividends payable quarterly Jan. 1, etc., to stock of record Dec. 15, etc.

Jan. 1, etc., to stock of record local 20, etc.

Subscription Rights: In 1929 common stockholders were offered the right to subscribe for approximately 9,880 additional common shares at \$42 a share on basis of one new share for every two shares held.

Transfer and Registrar: Rhode Island Hospital Trust Co., Providence, R. I.

PRICE RANGE: 1932 1931 14 bid 19 bid

ANNAPOLIS DAIRY PRODUCTS CO.:
Incorporated in Maryland, Sept. 26, 1922.
Purchased plant and assets of Parlett & Parlett Co., Inc. Company is engaged in the retail distribution of milk, cream and other dairy products, the manufacture and distribution of ice cream and sale of coal and wood. Plants, located at Annapolis on sites aggregating 1% acres, have a capacity of 100 tons of ice per day. Number of employees, Apr. 1, 1933, 80.

Officers: F. M. Lazenby, Pres. G. T.

Officers: F. M. Lazenby, Pres.; G. T. Feldmeyer, Vice-Pres.; T. R. Brown, Sec. and Treas.

Directors: F. M. Lazenby, G. T. Feld-meyer, T. R. Brown, F. A. Lazenby, J. B. Rich, Summerfield Baldwin, Jr., Dr. G.

T. Feldmeyer.

Annual Meeting: Third Friday in Mar.

Office: West St., Annapolis, Maryland. INCOME ACCOUNT, YEARS ENDED DEC. 31

	1934	1991
Sales	\$512.390	\$607,449
Cost of sales	296.041	340.252
Exp. and deprec.	187.005	207,038
Net profit	29.344	60,158
Other income	4.885	3,951
Total income	34,229	64,110
Bond interest	8,706	10,432
Bond discount	1.379	1,463
Other deductions.	10,004	5,542
Net income .	\$14,139	\$46,672

D	in in Dan	01
BALANCE SHEET,		
Assets:	1932	1931
Plant and equip	\$438,197	\$436,785
Good-will	20,000	20,000
Reacquired bonds		
(cost)	21,620	31,863
Cash	12,449	4,215
Notes and accts.	The state of the s	g - the any
(net)	68,905	71,432
Accrued interest.	475	389
Inventories	14,032	17,894
Other assets	3,162	2,865
Deferred charges.	32,697	36,610
Total	\$611,537	\$622,054
LIABILITIES:		
Preferred stock	\$123,400	\$123,400
*Common stock	34,720	34,720
Funded debt	168,600	179,700
Accounts payable	19,841	22,149
Accrued expenses	1,241	5,751
Fed. inc. tax, etc.	2,260	5,693
Deprec. reserve	186,884	174,921
Sundry reserve	389	
Surplus	74,202	75,720
Total	\$611,537	\$622,054

WORKING CAPITAL \$72,519 \$60,338 † Par value of Treasury bonds: 1932, \$23,500: 1931, \$34,600. * Represented by 9,472 no par shares.

Note: Accounts certified by Stegman, House & Co.

Funded Debt: 1. Annapolis Dairy Products Co. first gold 6s: Authorized, \$500,000; outstanding Dec. 31, 1932, \$145,-100; reacquired, \$23,500. Dated Dec. 1, 1928; due Dec. 1, 1943.

1928; due Dec. 1, 1943.

Interest paid J&D, at Mercantile Trust Co., Baltimore, Trustee. Coupon, \$100, \$500 and \$1,000; registerable as to principal. Callable as a whole or in part at any time on 60 days' notice at 105 until Dec. 1, 1933, thereafter at 100 plus ½% for each year to maturity. Bonds may also be purchased or called for the sinking fund. Sinking fund of 25% of annual net earnings after bond interest and depreciation with certain minimum amounts to retire bonds by purchase or call at not exceeding redemption price. A first mortgage on all fixed property now owned or hereafter acquired. Any state, county or municipal securities or income tax up to 5½ mills refunded. Company pays normal income tax up to 2%. Listed on Baltimore Stock Exchange. change. Rating, B

PRICE RANGE: 1932 90-85 105-1041/4 99 sale

Warrants: Each \$1.000 bond (other denominations in proportion) issued with detachable warrant entitling holder to purchase 20 no par common stock at the following rates: \$15 per share from Jan. 1, 1932 to Dec. 1, 1934 and at \$20 to Dec. 1, 1937. Warrants shall be void after Nov. 30, 1937.

Offered (\$225,000) in Dec. 1928, by J A. W. Iglehart & Co., Baltimore at 99 with warrants as above described.

Capital Stock: 1. Annapolis Dairy Products Co. 7% cum. preferred: Authorized, \$500,000; outstanding, \$123,400; par \$100. Regular dividends paid quarterly, March \$1, etc., to stock of record Mar. 25, etc.

2. Annapolis Dairy Products Co. common: Authorized, 10,500 shares; outstanding, 9,472 shares; no par. Paid initial dividend of 50 cents Dec. 1, 1930, to stock of record Nov. 24; Dec. 31, 1931 and 1932, 50 cents.

Transfer Agent: Maryland Trust Co.. Baltimore. Listed (common) on Baltimore Stock Exchange. Number of stock-holders Apr. 1, 1933: Preferred, 60; common. 115.

Price Range (common): 1932 and 1931, not available; 1930, 15½-13¾; 1929, 16-11.

ATLANTIC ELEVATOR CO.: Incorporated under the laws of Pennsylvania in July, 1922. Manufacturers of electric elevators. Number of employees, Dec. 31, 1922, 100

Officers: W. P. Barba, Chairman; B. F. Mechling, Pres.; H. P. Erdman, 1st Vice-Pres., Philadelphia, Pa.; Russell C. Kett, Sec.; Wm. H. Porter, Treas.

Directors: W. P. Barba, B. F. Mechling, H. P. Erdman, Russell C. Kett, George Elkins, Walter Williams, W. F. Sauter, Philadelphia, Pa.; Clifford Hemphill. New York. hill, New York.

Annual Meeting: Fourth Tuesday in

Office: Erie Ave. & D Street, Philadel-phia, Pa,

The second secon	A STATE OF THE PARTY OF THE PAR	
BALANCE SHEET,	AS OF DEC.	21
Assets:	1932	
Real est. & equip.	\$623,765	193
Notes & accts. rec.	24,469	1621
Ins., cash value.	36,495	40.
		32
Cash	25,839	34
Investment (cur.)	59,613	50
Accrued interest.	785	40
Inventories	41,859	133
Misc. assets	1,360	90
TO 10 10 10 10 10 10 10 10 10 10 10 10 10	IVE Property of	1
Total	\$813,634	00.
LIABILITIES:	75-5,002	\$844
Preferred stock .	\$100,000	4500
	302.186	\$100
*Com. stk. & surp.		337
First mortgage	100,000	100
Current liabilities	6,445	15
Res. for depr	303,564	292
Other reserves	1,439	
THE PERSON NAMED OF THE PERSON NAMED IN	7.45	
Total	\$813,634	904
		\$844
WORKING CAPITAL	\$182,065	2000

*Represented by 5,027 no par share Capital Stock: 1. Atlantic Elevator Co. 8% cum. pref.: Authorized, \$500 outstanding, \$100,000; par \$100, preference as to assets and 8% cum. tive dividends. Callable in whole opart at 105 and accrued dividends. Ferred has no voting power except event of deferred dividends for a per of one year in which case the prefers assumes equal voting power with como. No mortgage or other lien and stock having priority or on a parity this issue shall be created without consent of a majority of the prefers Dividends payable F&A 1, only 4% begain in 1931: 1932. 4%.

2. Atlantic Elevator Co. command in 1931: 1932. 4%.

2. Atlantic Elevator Co. command for a par May 5, 1930 on a share for basis). Has exclusive voting power restrictions (see No. 1). No divide reported. * Represented by 5,027 no par she

reported.

Number of stockholders, Dec. 31, 199
Preferred, 14; common, 36.

BATTERY CO. (THE): Incorporation of the company. Owns entire capital store Surpass Leather Co., Gardiner Luca and Booth American Shipping Corp. A owns half interest in Denster Fellar Co., Inc., and Mersey Holly Wharfage Corp.

Wharfage Corp.

Surpass Leather Co.: Incorporate Pennsylvania Dec. 29, 1904. Manutures glazed kid leather. Plants locat Philadelphia, Pa., and Glovers N. Y. Capital Stock: 7% cum prefer Authorized, \$1,250,000; outstanding, 000: par \$100. Commen: Authorises, \$1,000,000; outstanding, \$2,250,000 \$100. Entire stock owned by Battery Co.): D. H. Commen Capital Control Co.

Officers (Battery Co.): D. H. Croton, Pres.; W. C. Burton, Vice-Pres. Treas.; A. Z. Gardiner, Sec.; Margar Slemer, Asst. Sec., New York.

Directors: D. H. Crompton, W. C. I. ton, J. M. F. Janssen, Harold Connett Z. Gardiner, New York.

Annual Meeting: First Monday

Annual Meeting
June.
Offices: 17 Battery Place, New
and 100 West 10th St., Wilmington,
and 100 West 10th St., Wilmington,
Authorized, \$4,00
\$4,00,00 Capital Stock: 1. Battery Coum. preferred: Authorized. \$4.00 cutstanding, \$710,000; par \$100. Call at par. Closely held. Regular dividend at 2. Battery Co. common: Authorized. \$8,000,000; outstanding, \$3,450,000; \$100. Closely held.

BISSELL (T. E.) CO., LTD.: Incrated under laws of Canada in 18 successor to company of same name corporated in Canada in 1908. Commanufactures disk harrows and farm implements. Plant located 10 Ontario. Number of employees, 1930, 33.

Officers: H. C. Hatch, Pres. Mackellar, Vice-Pres.; R. W. Gow Treas.; E. W. Wright, Sec.; T. Cley, Mgr. Director.

Directors: H. C. Hatch, S. R. Mackellar, Vice-Pres.; R. C. Hatch, S. R. W. Gouinlock, E. W. Wright, Toront, T. C. Wardley, Elora, Ont.

Office: Elora, Ontario.

INCOME ACCOUNT, YEARS ENDED MAY (In Canadian currency) \$14,613 Net loss aft. chgs. Inventory loss ... Dividends

Deficit *\$14.613 * Before \$536 additional income to